## BVRI Revenue/Expense Results and Estimate

## 2/20/2020

	2016-2017	2017-2018*	2018-2019	2019-2020 YTD	2019-2020 Est.	Notes
Category	3/1/2016-2/28/2017	3/1/2017-2/28/2018	3/1/2018-2/28/2019	3/1/2019-02/20/2020	2019/2020 estimate	
REVENUE						
Membership Dues	34,760.00	39,115.00	38,580.00	39,825.00	39,825.00	Increased from 2018
Beach Rental	200.00	0.00	300.00	600.00	600.00	Increased from 2018
Picnic Tickets/Raffle/Cashbox	2,168.00	3,269.00	1,137.00	2,673.00	2,673.00	Actual
Forestry Grant	32,940.20	5,689.67	0.00	0.00	0.00	Grant from CA offset exactly with expenses
Other/Misc	38.45	83.68	149.62	158.36	158.00	Interest Income
USPS Revenue/Reimbursement			9,000.00	10,400.00	10,400.00	\$700 x 12 months + 2K from BVBA
TOTAL REVENUE	70,106.65	48,157.35	49,166.62	53,656.36	53,656.00	
EXPENSES						
Insurance	8,042.00	8,536.00	8,562.00	8,692.00	8,692.00	D&O and Liability+ picnic event coverage
Legal/Accounting/Meeting/Misc/Tel	3,558.35	1,724.50	2,477.85	1,523.92	2,000.00	tax prep+ accounting+QBook+Conf. call
Taxes	759.31	518.82	535.66	1,360.84	1,360.00	Fed Income Tax plus est+Property tax
Printing/Mailing/Membership Comm.	1,120.34	270.00	791.59	540.00	700.00	Constant Contact and misc. expenses
PayPal fees	775.90	880.86	952.59	1,026.65	1,027.00	Increased use of Credit Cards
Web Site	504.74	353.99	516.49	424.19	500.00	Cal.net, Sucuri, Domain Reg, Bowley
PICNIC Food/Drink/Entertainment	7,116.74	5,793.98	8,155.38	8,453.86	8,454.00	Actual
BEACH/POOL/LAKE						
Beach Portables	1,155.63	1,385.06	1,496.14	1,116.98	1,117.00	Reduced from previous year
Beach Repairs/Maintenance	2,587.95	2,119.91	2,123.85	750.00	705.00	repairs, winter prep, etc.
Beach Attendants	3,130.22	6,202.72	5,000.90	7,762.43	7,800.00	Wages, taxes plus full Workmans Comp
Pool Guarantee	3,000.00	0.00	2,000.00	1,500.00	1,500.00	
Lake Testing/Restoration/Fish Plant	5,032.50	910.00	1,938.80	960.00	960.00	Bear Lake Water testing cost share
Total BEACH/POOL/LAKE	14,906.30	10,617.69	12,559.69	12,089.41	12,082.00	
Forest Management	32,940.20	5,689.67	300.00	0.00	0.00	
COMMUNITY DONATIONS						
BV Business Association	3,500.00	2,000.00	2,000.00	1,400.00	1,400.00	Fireworks reduced to \$1400
BV Music Festival	2,500.00	2,500.00	3,000.00	2,500.00	2,500.00	"normal" annual donation
BV Trails Stewardship				1,000.00	1,000.00	Trails Stewardship
Total COMMUNITY DONATIONS	6,000.00	4,500.00	5,000.00	4,900.00	4,900.00	
USPS Expenses			10,346.46	11,030.44	12,100.00	Salary increase to \$15
TOTAL EXPENSES	75,723.88	38,885.51	50,197.71	50,041.31	51,815.00	
NET	-5,617.23	9,271.84	-1,031.09	3,615.05	1,841.00	

Note: 2018-2019 final results were revised from Q1 report. Wages and payroll taxes for beach attendant and USPS employee were adjusted to reflect actual liability versus cash payments and resulted in an additional \$179.79 of compensation and Net loss was increased from \$851.30 to 1031.09.